



INDIAN SCHOOL AL WADI AL KABIR

Class: X	Department: Commerce
Subject: Marketing and Sales	Part A-Employability Skills
WORKSHEET-I	Chapter 4: Entrepreneurship Skills

Qt no.	OTQs(1M)
1.	An _____ is a person who is self – employed, is willing to take a calculated risk and brings in a new idea to start a business. a. Software Engineer b. Entrepreneur c. Civil Engineer d. Mechanical Engineer
2.	Which out of these is the positive impact of entrepreneurship on society: a. Fosters creativity b. Discouraging welfare of society c. Accentuates problems of society d. Low efficiency
3.	An entrepreneur can create _____ in the market a. Job opportunities b. Product c. Services d. favourable conditions
4.	Which of the following is not the trait of a successful entrepreneur? a. Open mindedness b. Confidence c. Independence d. Pervasiveness
5.	From the following statements, which one is not correct about the Qualities of an entrepreneur. a. Successful entrepreneurs adapt the habit of hard work from a very early stage. b. Entrepreneur should not think optimistically about the future of the business. c. Confident entrepreneur must not deviate from his/her decisions too early in case success is delayed. d. Entrepreneurs like to function at their own will and rules.
6.	Which is NOT the quality of an entrepreneur a. self-discipline b. non-risk taking c. persistence d. creative thinking
7.	Entrepreneurs bring innovation into the market _____ a.by bringing unique and new products and services b.by doing exercises c.by contesting elections d.by wastage of natural resources.
8.	Which of the following is the Managerial function of an entrepreneur? a) Idea discovery b) Planning c) Detailed investigation d) Assembling the requirements

9.	Rohan is producing and selling oat biscuits for health-conscious customers a. Wage employed b. Self-employed c. Both of the above d. None of the above
10.	Creation of sustainable solutions for social problems that leads to social change by employing entrepreneurial mindset, processes and operations can be referred to as _____: a. Social entrepreneurship b. Agricultural entrepreneurship c. Small-scale entrepreneurship d. Economic entrepreneurship
11.	Identify the commercial function to be performed by an entrepreneur. a. Innovation b. Controlling c. Planning d. Marketing
12.	Working as a chef is an example of _____ a. Wage employment b. Self-employment c. Both a and b d. None of the above
13.	Rahul decides to sell Chaat and Pani Puri. He is ... a. Wage employed b. Self-employed c. Both of the above d. None of the above
14.	_____ makes Entrepreneurship successful. b) Marketing and advertising c) Manufacturing d) Selling.
15	Running my business is difficult. But I am _____ because I know success will come soon. (a) hardworking (b) patient (c) creative (d) trying new ideas.
16	Which of the following is the misconception about being an entrepreneur? a) Person needs creative mind to start a business. b) Person needs self-motivation to start a business. c) Person needs a lot of money to start a business. d) Person needs optimism to start a business.
VERY SHORT QUESTIONS(1M)	
1.	What is entrepreneurship?
2.	Name the qualities of an entrepreneur?
3.	Name the managerial function of an entrepreneur that helps him to detail 'what, when, how and who' of doing every specific task it.
4.	Name any two entrepreneurship activities related to society.

5.	Define myth?
	Subjective type Questions (2M)
6.	What are the two ways through which a person can earn his livelihood?
7.	Define the terms: Needs and Wants
8.	What are the qualities of a successful entrepreneurs?
9.	How does entrepreneurship important for the society?
10.	What are the functions of entrepreneurs?
11.	What are the various misconceptions associated with entrepreneurship?
12.	“A person who becomes an entrepreneur goes through a career process”. Explain.
13.	Define Career?